



GATTINONI  
GROUP

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E X P E R I E N C E S   T O   L I V E

1983



WE WERE BORN FROM THE PASSION  
FOR TRAVEL AND EVENTS  
OF FRANCO GATTINONI,  
FOUNDER AND PRESIDENT  
OF THE GROUP.

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**The centrality of people, innovative ideas,  
reliability, and excellence** are the pillars on  
which we build our success and the satisfaction  
of our clients.

## FRANCO GATTINONI

Founder and President of the Gattinoni Group, he began his entrepreneurial journey in 1983 with the opening of a travel agency in Valmadrera (Lecco). Today, the Group is one of the leading companies in Italy in the leisure, business travel, and events sectors.

A key founder of FTO – Federation of Organized Tourism, of Confcommercio – Franco Gattinoni has been Vice President since its inception and became President in January 2021.

In 2018, Forbes awarded him as one of the best Top Managers at the CEO Italian Award. In 2021, he received the BEA – Best Event Award Career Award.

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ETHICS

PEOPLE AT THE CENTER

TEAMWORK

CLIENT SATISFACTION

PASSION

CREATIVITY

CONSTANT EVOLUTION

EXCELLENCE

SIMPLICITY

RELIABILITY

## TRAVEL

Travel and vacations in Italy and around the world, sold through owned agencies and the network.

## BUSINESS TRAVEL

Business trips planned in a personalized way to optimize costs and efficiency.

## EVENTS

Corporate and private events, team-building activities, conventions, and product launches that combine professionalism and creativity.



MILAN

HEADQUARTER

BOLOGNA

OPERATIONAL OFFICES

LECCO

MONZA

PARMA

RIMINI

ROME

TURIN

TREVISO

**+ 850**

Collaborators

**+1Mln**

People traveling with us in a year

**1500**

Partner agencies nationwide,  
San Marino and Switzerland and 120 owned  
agencies.

**MILAN +  
TURIN**

Showcases of cities and  
multifunctional venues.  
Landmarks for business or  
private events.



INSTITUTIONAL

**National Partner FTO**

FEDERAZIONE TURISMO ORGANIZZATO di Confcommercio  
(Dal 2021 Franco Gattinoni è Presidente FTO)

**Confimprese**

**YES Milano** Convention Bureau

Osservatorio **Politecnico** di Milano

University **IULM**

University of **Milano Bicocca**

**GBTA** Global Business Travel Association

SPORTS

Official Supplier

**FC INTERNAZIONALE MILANO**

Official Tour Operator

**Nitto ATP FINALS**

INDUSTRY

**Club degli Eventi**

**ATPI**

**CTM**



### 2024 **BEA WORLD 2024**

Third place Best event B2B

Medtronic Synergy – People Powered, Technology Driven

### 2023 **BEA Italia 2023**

(Best Event Award)

Best Event B2B –  
Lamborghini Revuelto  
«From Now On»

### **IMA 2023**

Best Travel Management Company  
with revenue over 40 millions euro  
Best Self Booking Tool (Click&Go)

### 2021 **IMA 2021**

Miglior "Business Travel Center"

Migliore TMC (Travel Management Company)  
con fatturato sopra i 40 Milioni di euro

### **MEDIA KEY AWARD 2021**

(Press, Outdoor & Promotion)

Miglior evento B2B – «500 volte noi – Bolton Food Italia»

### 2020 **BEA World 2020**

(Best Event Award)

B2B Event over €500,000 - «Hair IC.One 2019»

### **BEA Italia 2020**

(Best Event Award)

Best integration of the communication project with the  
logistics organization.– «Hair IC.One 2019»

### **IMA 2020**

(Italian Mission Awards)

Best "Business Travel Center"

Best TMC (Travel Management Company)

With revenue over 40 millions euro

### 2019 **MEDIA KEY AWARD 2019**

(Press, Outdoor, Promotion)

Miglior Evento Corporate - "Heineken"

### **ITA 2019**

(Italia Travel Awards)

Miglior "Network"

### **Premio Ceccarelli ICP 2017**

Productivity champions, Services section.

### **BEA Italia 2017** (Best Event Award)

Event B2I - Contemporanea a Barcellona

### **IMA 2017** (Italian Mission Awards)

Best "Travel Management Company"

### **LE FONTI AWARDS 2017**

Excellence of the year - Business Travel  
Innovazione & Leadership

### **ITA 2017** (Italia Travel Awards)

Best "Network"

### **2014 - BEA Italia** (Best Event Award)

Team Building Bayer in Bavaro

### **2013 - BEA Italia** (Best Event Award)

Internal event  
Corporate Convention Axa in Milan

### **2013 - BEA Italia** (Best Event Award)

Internal event/  
Corporate Convention in Milan

### **2011 - SITE Crystal Award**

Incentive in Sicily

### **2008 - EIBTM Award**

Incentive in Nepal

### **2008 - BEA** (Best Event Award)

Incentive in Nepal

### **2004 - EIBTM Award**

Incentive in Argentina

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## SPECIALIZED BUSINESS UNIT

Gattinoni is by the side of its clients to create experiences that represent moments of transformation capable of offering new perspectives and horizons.



GATTINONI  
TRAVEL



GATTINONI  
BUSINESS TRAVEL



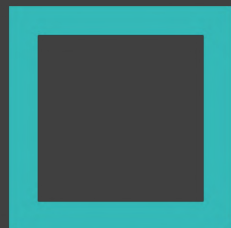
GATTINONI  
EVENTS



# +1500

PARTNER AGENCIES, 120 OWNED

- \_ 5 PRODUCT LINES
- \_ E-COMMERCE B2B2C
- \_ TEAMWORK
- \_ EXTENSIVE REACH
- \_ NETWORK
- \_ TECHNOLOGY



GATTINONI  
TRAVEL

## PRODUCT AND TOOLS

A wide range of individual services and travel packages to meet any need or dream. In addition, many services and tools to support agencies and client requests.

## TRAVEL STORE

120 Gattinoni Travel Store agencies offer personalized advice to meet clients' needs.

## THE NETWORKS

Gattinoni Group is present nationwide with a flexible and wide offer, with over 1,500 Partner and affiliate agencies, two affiliate networks (Mondo di Vacanze and MyNetwork), and Gattinoni Travel Points, agencies that have chosen the partnership formula designed to optimize costs and maximize sales.

# +210

PROFESSIONALS

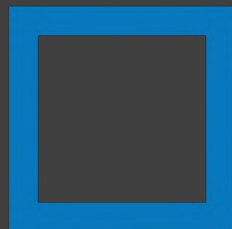
\_ RELIABILITY

\_ SECURITY

\_ EXPERIENCE

\_ ASSISTANCE

\_ 5 BUSINESS TRAVEL CENTER



GATTINONI  
BUSINESS TRAVEL

## CUSTOMISED BUSINESS TRAVEL

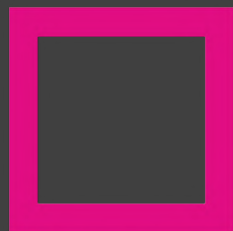
We support companies in managing their business trips in all aspects, offering excellent services at competitive rates.

## PARTNERSHIP

Gattinoni Business Travel's partnerships with the Anglo-Dutch global Travel Management group ATPi and the global CTM – Corporate Travel Management network provide access to an international contact network, technologies, and bargaining power, guaranteeing a unique competitive advantage.

+95  
PROFESSIONALS

\_ THINKING  
\_ STRATEGY  
\_ COMMUNICATION  
\_ DESIGN  
\_ PRODUCTION  
\_ LOGISTICS



GATTINONI  
EVENTS

### **LIVE COMMUNICATION**

From ideas to production, for events that leave a mark.

### **LOGISTICS**

Logistical and organizational expertise, from planning to operations.

### **HEALTHCARE**

Specific capabilities and know-how for events in the Pharma sector.

Gattinoni Group follows an important journey to become a **Carbon Neutral entity** to certify and offset CO<sub>2</sub> emissions from both its activities and those offered to clients, **ensuring its business has a neutral impact on the planet.**

The Carbon Neutral project is being carried out together with Up2You, a B Corp company among the only three in Italy authorized to collect and manage VCS (Verified Carbon Standard) Carbon Credits through internationally certified projects and Blockchain. The project involves all Business Units of the Group and enables us to **offer clients certified sustainable projects.**



#### NEUTRAL EVENT

Calculate the environmental impact of your event, choose the best strategy to offset the CO<sub>2</sub> emissions produced, and communicate the initiative to participants.



#### CERTIFIED CORPORATE TRAVEL

Certify the environmental impact of business trips and actively involve employees in sustainable choices.



#### ZERO EMISSIONI TRAVEL

Offer travelers tours and stays with zero impact, directly involving them in compensation through the support of a certified green project.



#### OFFICE / EMPLOYEE PROJECT

A series of initiatives for corporate offices and employees to actively engage them in the journey started by the Gattinoni Group.

# SOLIDARITY COMMITMENT **UN MONDO DI AMICI ONLUS**

In the vision of the Gattinoni Group, attention to people is manifested through concrete solidarity actions towards the most vulnerable populations, supporting various social projects.



ONLUS



BANKING, FINANCE & INSURANCE



FOOD & BEVERAGE



INDUSTRIAL - MANUFATTURIERO



AUTOMOTIVE



PHARMA



DIRECT SELLING



DOOR TO DOOR



PUBLISHING



STAFF AGENCY





LUXURY



BEAUTY



GAMING



INSTITUTIONAL

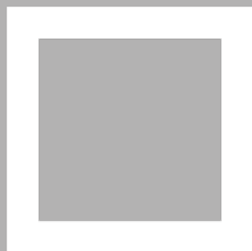


SPORT



ENTERTAINMENT





GATTINONI  
GROUP

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[gattinoni.it](https://gattinoni.it)