

GATTINONI
GROUP

EXPERIENCES TO LIVE

#01 **GROUP**

COMPANY
NUMBERS
HUBS
ONLUS
PARTNERSHIP
AWARDS

#02 **DIVISIONS**

MICE
BUSINESS TRAVEL
TRAVEL
NETWORK
WELFARE

#03 **CLIENTS**

BANKING & FINANCE
AUTOMOTIVE
INDUSTRIAL & CONSUMER
BEAUTY

#01 GROUP



1983

WE WERE BORN FROM THE PASSION FOR TRAVEL AND EVENTS OF **FRANCO GATTINONI**, FOUNDER AND CHAIRMAN OF THE GROUP.

Centrality of people, innovative ideas, reliability and excellence are the pillars on which we build our success and customers' satisfaction.

TRAVEL

Discovering the wonders of Italy and exploring new continents.

BUSINESS TRAVEL

Customized planning to optimize efficiency.

EVENTS

Corporate and private events, team-building activities, conventions and product launches that combine professionalism and creativity.



FRANCO GATTINONI

Founder and Chairman of Gattinoni Group, he began his entrepreneurial journey in 1983 by opening a travel agency in Valmadrera (Lecco). Today the Group is one of Italy's leading companies in the leisure, business travel and MICE sectors.

One of the main founders of FTO - Federation of Organized Tourism, of Confcommercio - Franco Gattinoni was Vice President since its inception and became President in January 2021.

He received the BEA Career Award - Best Event Award in 2021.



750

COLLABORATORS

+1mln

PEOPLE TRAVELLING WITH US IN ONE YEAR

1500

PARTNER AGENCIES IN ITALY, SAN MARINO
AND SWITZERLAND PLUS 110 OWNED.

MILAN TURIN

MAIN AND
OPERATIONAL
HEADQUARTERS

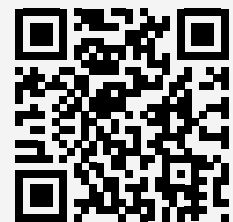
ROME MONZA BOLOGNA LECCO

OPERATIONAL
HEADQUARTERS

GATTINONI HUBS **MILAN+** **TURIN**

CITY SHOWCASES AND
MULTIFUNCTIONAL LOCATIONS.
LANDMARKS OF BUSINESS
OR PRIVATE CORPORATE EVENTS.

LEARN MORE



IN THE HEART OF BRERA DESIGN DISTRICT IN **MILAN**

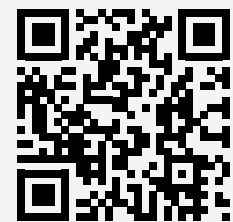


IN A HISTORIC BUILDING IN THE CENTER OF **TURIN**

SOLIDAL COMMITMENT

IN THE VISION OF GATTINONI GROUP, ATTENTION TO PEOPLE IS EXPRESSED IN ACTIONS OF CONCRETE SOLIDARITY TOWARDS THE MOST FRAGILE POPULATIONS, BY SUPPORTING VARIOUS SOCIAL PROJECTS.

LEARN MORE



Since 2005 the Group has been engaged through the association **Un Mondo di Amici Onlus** in projects aimed at improving the social and health conditions of Uganda's population.



THE CHOICE OF SUSTAINABILITY

TO BECOME A CARBON NEUTRAL REALITY

Gattinoni Group has begun an important path to become a **Carbon Neutral reality** to certify and offset the CO₂ emissions deriving both from its own activities and from those offered to customers, in order to carry out its business with a neutral impact on the planet.

The Carbon Neutral project is carried out **together with the startup [Up2You](#)**, a B Corp company among the only 3 in Italy authorized to collect and manage Carbon Credit VCS (Verified Carbon Standard) through internationally certified projects and on Blockchain. The project will involve all the Group's Business Units, step by step, and above all will allow us to **offer customers certified sustainable projects**.



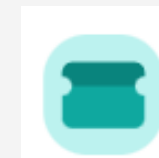
NEUTRAL EVENT

Calculate the environmental impact of your event, choose the best strategy to eliminate the CO₂ emissions produced and communicate the initiative to the participants.



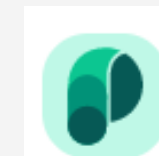
CERTIFIED BUSINESS TRIP

Certify the environmental impact of business trips and actively involve employees in sustainable choices.



ZERO EMISSION TRAVEL

Offer travelers zero impact tours and stays, directly involving them in compensation through the support of a certified green project.



OFFICES AND EMPLOYEES PROJECT

A series of initiatives on corporate offices and employees to actively involve and engage them in the path undertaken by Gattinoni Group.

WELFARE PROJECT

GATTINONI TRAVEL CARD

Welfare Project was created to enable companies **to be closer to their employees** through a dedicated travel tool.

The Travel Card is a card with a prepaid credit for individual travel solutions. A smart, flexible and customizable system that is managed independently by the company.

Through the dedicated platform, the company can set the total credit and choose between virtual and physical cards. A gift that can be used as a bonus, a gift on occasions such as Christmas, a promotion, a prize.

The card can be spent in all agencies of Gattinoni's network.



ISTITUTIONS

- **NATIONAL MEMBER FTO**
FEDERATION OF ORGANIZED TOURISM
OF CONFCOMMERCIO
(FRANCO GATTINONI HAS BEEN
FTO PRESIDENT SINCE 2021)
- **CONFIMPRESE**
- **YES MILANO** CONVENTION BUREAU
- **POLITECNICO** DI MILANO OBSERVATORY
- **IULM** UNIVERSITY
- **MILANO BICOCCA** UNIVERSITY
- **GBTA** GLOBAL BUSINESS TRAVEL ASSOCIATION
- **ASTRA** RESEARCH
- UPPERSKY ALIPARMA



SPORT

- OFFICIAL SUPPLIER
FC INTERNAZIONALE MILANO
- OFFICIAL TOUR OPERATOR
NITTO ATP FINALS



2021

IMA 2021

Best "Business Travel Center"
Best TMC (Travel Management Company)
with turnover above 40 million euro

MEDIA KEY AWARD 2021

(Press, Outdoor & Promotion)
Best B2B event – «500 volte noi» – Bolton Food Italia

2020

BEA WORLD 2020

(Best Event Award)
B2B EVENT OVER €500,000 - «Hair IC.One 2019»

BEA ITALIA 2020

(Best Event Award)
Best integration of the communication project
with the logistical organization – «Hair IC.One 2019»

IMA 2020

(Italian Mission Awards)
Best "Business Travel Center"
Best TMC (Travel Management Company)
with turnover above 40 million euro

2019

MEDIA KEY AWARD 2019

(Press, Outdoor, Promotion)
Best Corporate Event - "Heineken"

ITA 2019

(Italia Travel Awards)
Best "Network"

2018

MEDIA KEY AWARD 2018

(Press, Outdoor, Promotion)
Best Promotional B2B Event - "LG Signature"

ITA 2018

(Italia Travel Awards)
Best "Network"

IMA 2018

(Italian Mission Awards)
Best "Business Travel Center"

OTHER AWARDS

CECCARELLI ICP AWARD 2017

Productivity Champions, Service Section

BEA ITALIA 2017 (Best Event Award)

B2I Event- Contemporanea in Barcelona

IMA 2017 (Italian Mission Awards)

Best "Travel Management Company"

LE FONTI AWARDS 2017

Excellence of the Year - Business Travel Innovation & Leadership

ITA 2017 (Italia Travel Awards)

Best "Network"

2014 - BEA ITALIA (Best Event Award)

Team Building Bayer in Baveno

2013 - BEA ITALIA (Best Event Award)

Internal Event
Axa Corporate Convention in Milan

2013 - BEA ITALIA (Best Event Award)

Internal Corporate Event /
Corporate Convention in Milan

2011 - SITE CRYSTAL AWARD

Incentive in Sicily

2008 - EIBTM AWARD

Incentive in Nepal

2008 - BEA (Best Event Award)

Incentive in Nepal

2004 - EIBTM AWARD

Incentive in Argentina



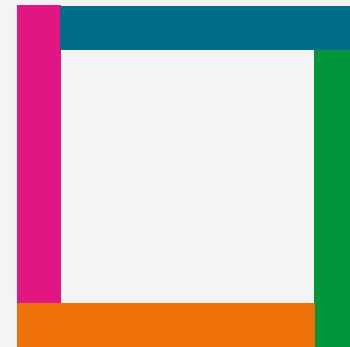
#02

DIVISIONS

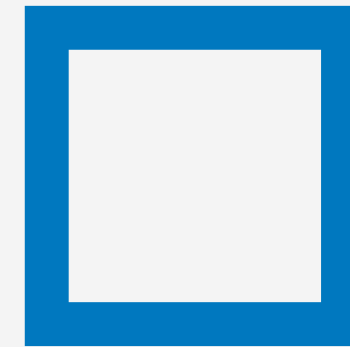
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SPECIALIZED BUSINESS UNITS

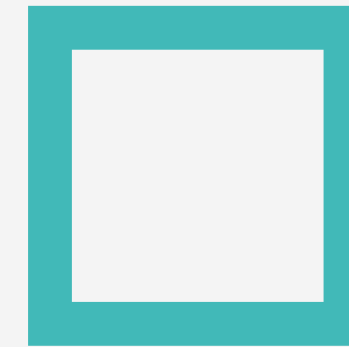
GATTINONI STANDS BY ITS CUSTOMERS TO CREATE EXPERIENCES THAT REPRESENT MOMENTS OF TRANSFORMATION CAPABLE OF OFFERING NEW PERSPECTIVES AND HORIZONS.



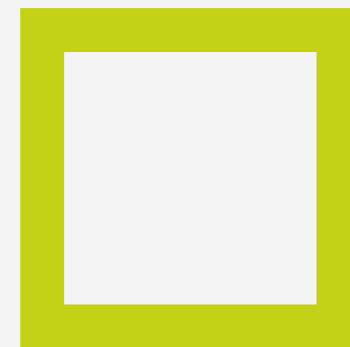
GATTINONI
MICE



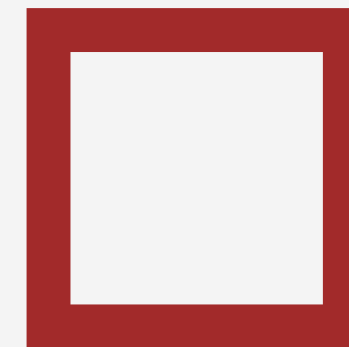
GATTINONI
BUSINESS TRAVEL



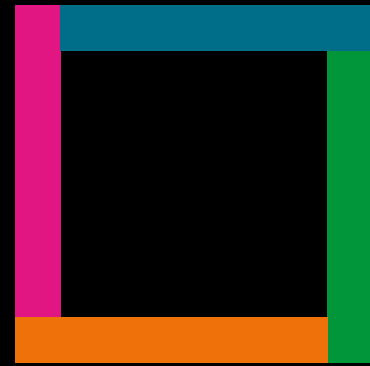
GATTINONI
TRAVEL



GATTINONI
MONDO DI VACANZE



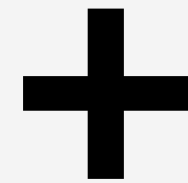
MYNETWORK
VIAGGI E VACANZE



GATTINONI
MICE

+70

PROFESSIONALS
AND TALENTS



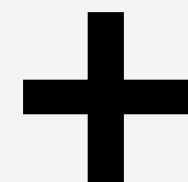
THINKING STRATEGY COMMUNICATION

LIVE COMMUNICATION

From **ideas** to **production**,
for events that leave their mark.

LOGISTICS

Logistical and **organizational** expertise,
from planning to operations.



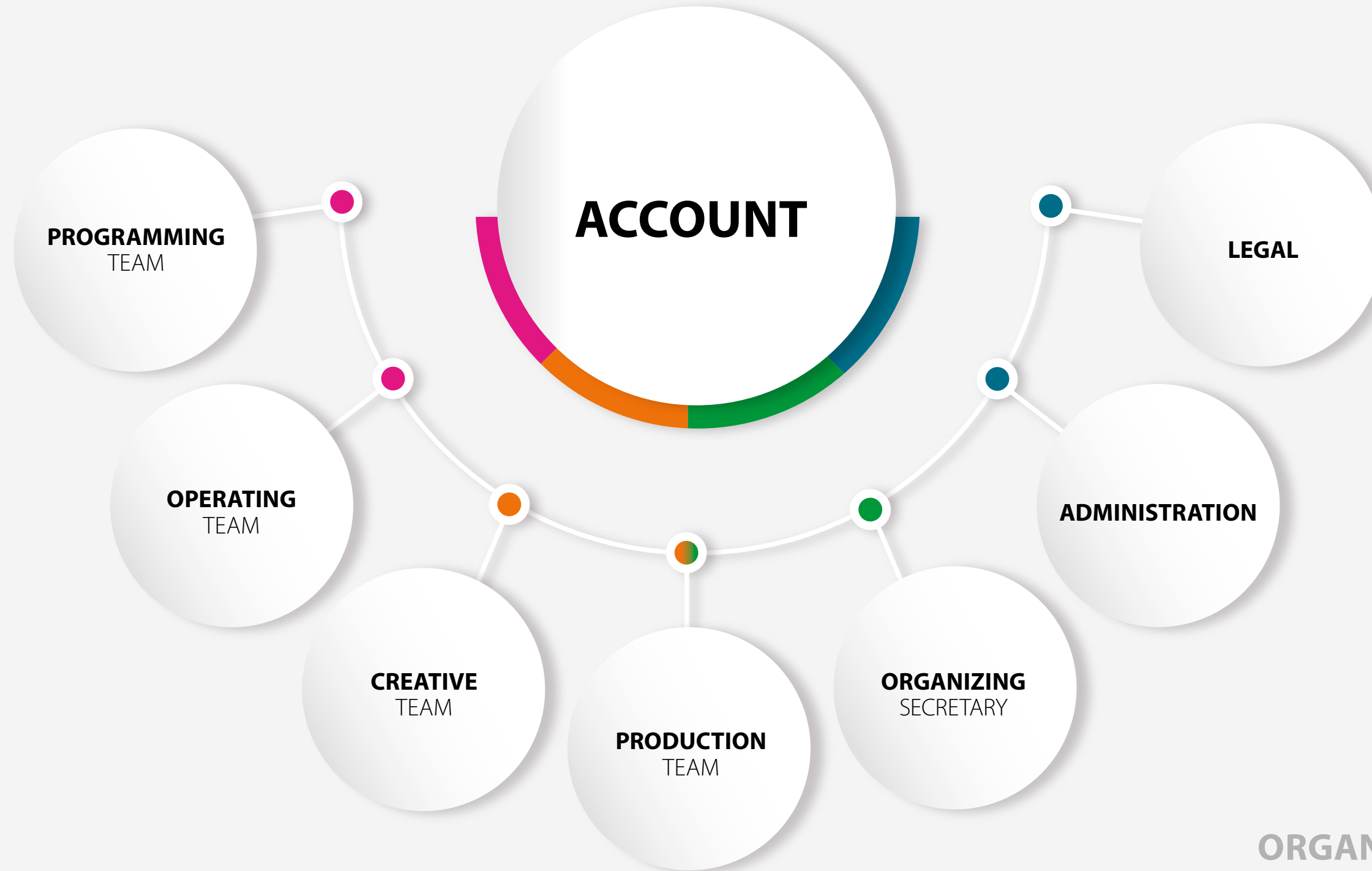
PLANNING PRODUCTION LOGISTICS

HEALTHCARE

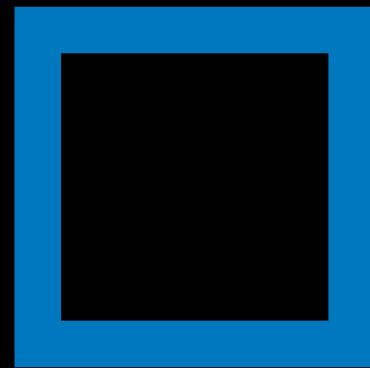
Specific skills and know-how,
for **events in Pharma industry**.

MADE IN ITALY

The **Luxury atelier** to live and discover
the excellence of Italian experiences.



ORGANIZATION

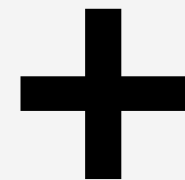


GATTINONI
BUSINESS TRAVEL

+120
PROFESSIONALS

5 BUSINESS TRAVEL CENTERS

MILAN, MONZA,
TURIN, BOLOGNA,
ROME



**RELIABILITY
SECURITY
EXPERIENCE
ASSISTANCE**

TAILOR-MADE BUSINESS TRAVEL

We support companies in managing their business trips in all aspects, offering excellent services at competitive rates.

PARTNERSHIP WITH ATPi

ATPI is the Anglo-Dutch leading global travel management group. This partnership gives ATPi access to an international network of contacts, technology and bargaining power that provide a unique competitive advantage.



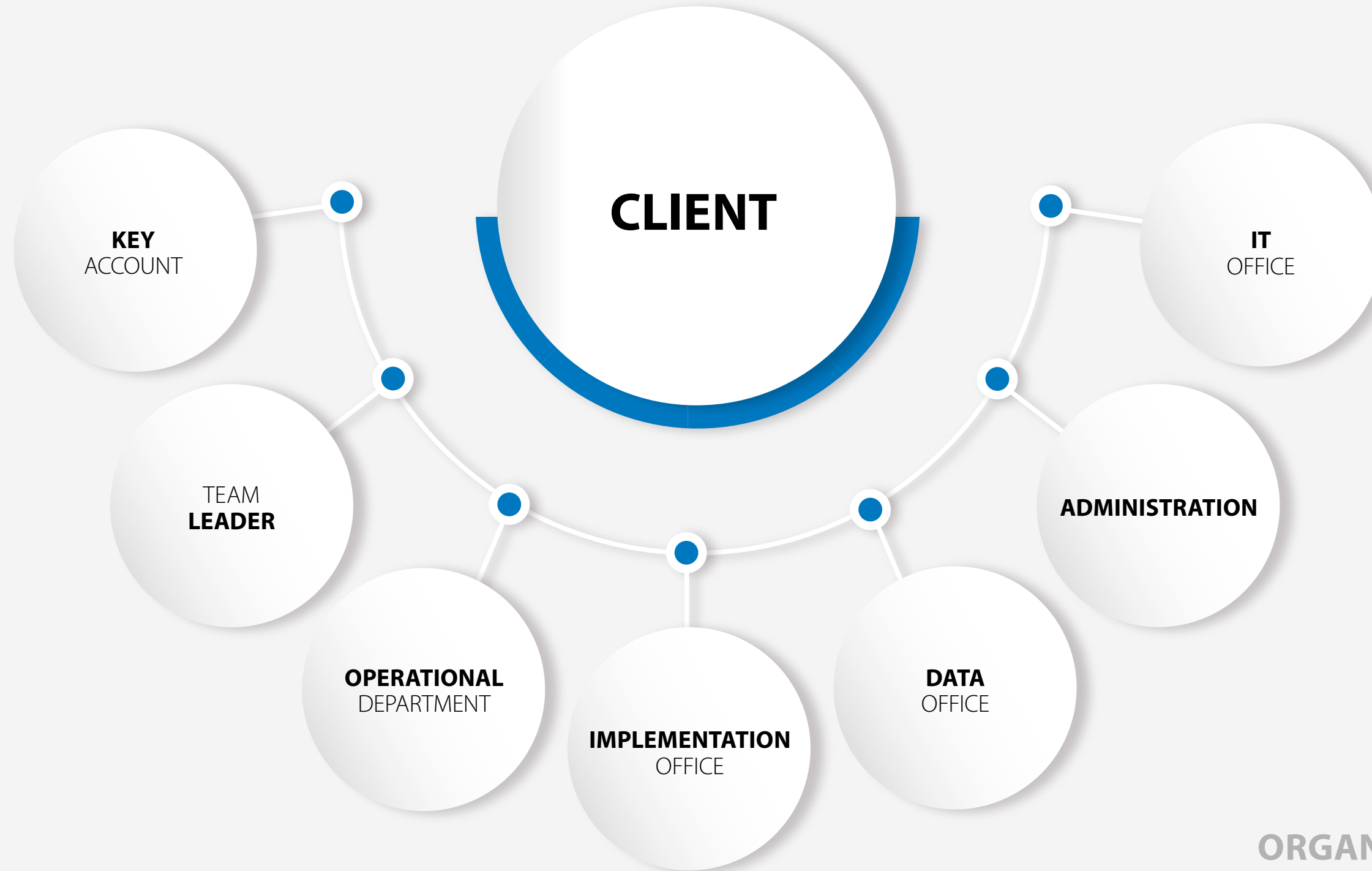
OUR SERVICES

EXPERIENCED PROFESSIONALS AND A DEDICATED STRUCTURE

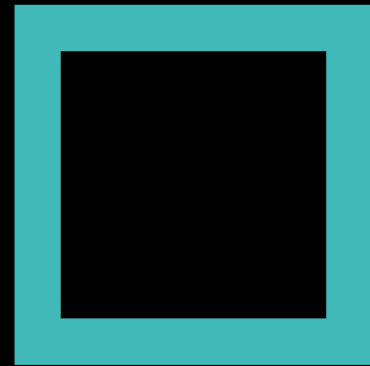
- **QUALIFIED AND HIGHLY SPECIALIZED HUMAN RESOURCES**
- **STATE-OF-THE-ART TECHNOLOGICAL TOOLS**
- **7/7 BUSINESS TRAVEL CENTER AND 24/24 EMERGENCY SERVICE**
- **TAILOR-MADE STRATEGIC CONSULTANCY**
- **ADVANCED REPORTING**
- **OPTIMIZATION OF TIME, RESOURCES AND COSTS**
- **FLEXIBILITY**
- **SECURITY**
(CRISIS MANAGEMENT AND RISK MANAGEMENT)

BUSINESS TRAVEL CENTER AND DIALOGUE SYSTEMS

- **OFFLINE, E-MAIL AND TELEPHONE**
- **OFFLINE STRUCTURED, GATTINONI TRAVEL TOOL**
Allows to track the various stages of the booking request and management process and the related response times, both by the TMC and the user
- **ONLINE, GATTINONI SELF-BOOKING TOOL**
Allows the company's users, whether travellers or travel arrangers, to book and purchase business travel services in complete autonomy



ORGANIZATION



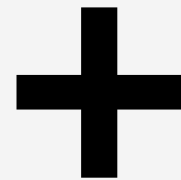
GATTINONI
TRAVEL

5

PRODUCT
LINES

SELECTION AND DISTRIBUTION

GROUP PRODUCT LINES



E-COMMERCE PLATFORM

WWW.GATTINONITRAVEL.IT

DYNAMIC

To build your trip in total freedom, with individual services or web packages ready to be booked.

SELECTED

A wide selection of facilities Sea Italy, Sea Abroad (Short and Medium Range) and Mountain.

EXPERIENCE

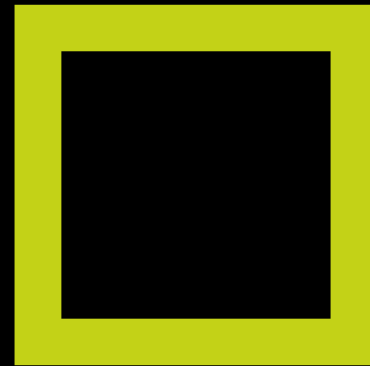
A unique and exclusive trip tailor-made by the Travel Experience Team and Italian Excellence.

GROUPS

The best travel solutions for groups.

TOUR OPERATOR

Holiday stays, Packages and Cruises contracted with the best partners.

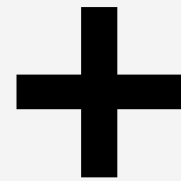


GATTINONI
MONDO DI VACANZE

+9000

**AGENCIES, OF WHICH
110 OWNED GATTINONI
TRAVEL STORE**

TEAMWORK



WIDESPREAD PRESENCE

NATIONWIDE (+SWITZERLAND
AND SAN MARINO)

CUSTOMIZABLE
TRAVEL EXPERIENCES

WEDDING LISTS AND
CIVIL UNION LISTS, **GIFT LISTS**

VOUCHERS FOR CORPORATE
WELFARE SERVICES

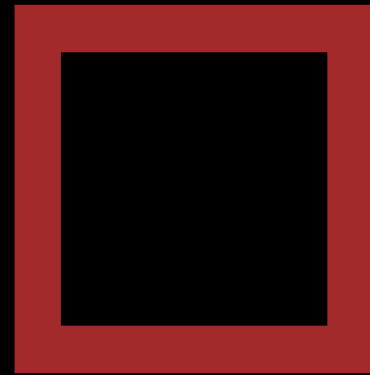
**TOURS, STAYS,
ACCOMODATION, TRANSPORT**

GROUP TRAVEL

CUSTOMIZED **CONSULTANCY**

GIFT CARDS
FOR ANY OCCASION

PROMOTION

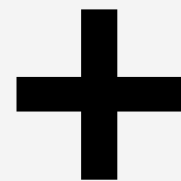


MYNETWORK
VIAGGI E VACANZE

+500

**AFFILIATED AGENCIES
THROUGHOUT ITALY**

THE POWER OF NETWORK



SERVICES FOR AFFILIATES

WIDE RANGE OF PRODUCTS
AND STATE-OF-THE-ART TECHNOLOGY
AVAILABLE TO AFFILIATED AGENCIES,
FOR CONSTANT SUPPORT AND
A COMPETITIVE OFFER

MULTIPLE **TRAVEL** EXPERIENCES
FOR EVERY NEED

2 AFFILIATED LINES
SUITED TO EVERY PROFESSIONAL'S NEEDS

INNOVATIVE TECHNOLOGIES
AVAILABLE TO AFFILIATED AGENCIES

**TOURS, STAYS,
ACCOMODATION, TRANSPORT**

TEAM OF CONSULTANTS FOR SUPPORT
IN ALL EVENTUALITIES

CUSTOMIZED **CONSULTANCY**

DEDICATED TOOLS
FOR **COMMUNICATION WITH CLIENTS**

PROMOTION



#03 CLIENTS

BANKING, FINANCE & INSURANCE



FOOD & BEVERAGE



AUTOMOTIVE



PHARMA



INDUSTRIAL & CONSUMER



DOOR TO DOOR



PUBLISHING



STAFF AGENCY



BEAUTY



LUXURY



GAMING



SPORT

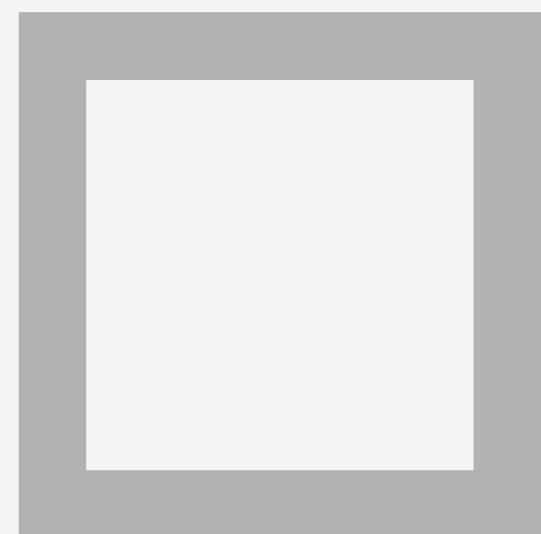


ENTERTAINMENT



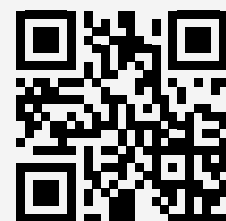
INSTITUTIONAL





GATTINONI
GROUP

LEARN MORE



MILAN

Via Statuto, 2 | 20121
Tel. +39 02 39884211

ROME

Via F. Civinini, 83/A | 00197
Tel. +39 06 8088306

MONZA

Via Carlo Alberto, 13 | 20900
Tel. +39 039 2622801

BOLOGNA

Via Scipione dal Ferro, 4 | 40138
Tel: +39 0392622880

TURIN

Via Cesare Battisiti 1/F | 10122
Tel: +39 0392622871